



# Mohsen Hariri

Entrepreneur | Ex-Spotify | Deeply Technical | Engineering Leadership

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## Personal Profile

A passionate software engineer with 20 years of experience in product development, technical leadership, and system architecture.

I specialize in identifying key success factors within teams and projects, proactively driving improvements to maximize efficiency and deliver exceptional customer experiences with minimal effort.

## Work Experience

### Director of Engineering at Visualping

*October 2024 - Present*

#### Engineering Manager

*October 2022 - September 2024*

Visualping is a seed round ~20 people startup. In my role, I balance people management with hands-on engineering, mentoring junior engineers through clear, actionable feedback and regular pair-programming sessions. I also contribute to the product leadership team, helping define strategy and set priorities for the technology department.

Key achievements during my time at Visualping include:

- Streamlined Developer Onboarding - Reduced the time required to set up a local development environment from several days to under an hour.
- Accelerated Deployment Frequency - Led the transition from a mostly manual deployment process to full automation, increasing deployment frequency from once a week to twice daily.
- Drove 4x Revenue Growth - Played a key role in refining product-market fit by deeply understanding customer pain points and aligning technology solutions to address them.

Technologies: Typescript, React, NodeJS, AWS(ECS, SQS, RedShift etc), SEO.

### Staff Software Engineer at Article

*April 2022 - October 2022*

Group tech lead for the Warehousing, Transport and Fulfillment Logic business domains. The job includes both strategic and executive aspects. Responsible for coaching tech leads, drive technical alignment and improve interactions b/w product and engineering.

Highlight of my contributions and achievements:

- Coach ~20 developers by pairing, code reviews and feedbacks
- Lead article-in-a-box: run a set of core Article's microservices on a single EC2 to bring accessibility and enable quick experimentation to engineers
- Support Data team in bringing Kafka as a datasource to our data warehouse, enabling visibility into new metrics

Technologies: Java, AWS, ECS, microservices, Kafka, MySQL.

## **Senior Software Engineer at Spotify**

*August 2020 - March 2022*

Working in customer service business unit, providing customer care agents with the tools to give them all they need to know about an Spotify customer.

We maintain services that handle hundreds of events per second and store terabytes of data and require multi-region active-active deployments.

Technologies: Java, Google Cloud, Kubernetes, microservices.

## **Senior R&D Engineer at IPsoft**

*August 2014 - July 2020*

The company's vision is to automate all processes in IT infrastructure and business operations, using artificial intelligence, cognitive and autonomic solutions in order to free engineers and technologists to focus on creative endeavors and innovation.

- Build a performance measurement framework for Amelia, leading that from prototype to business value. Resulted in 12x speed up in startup time of one component and 80x speed up in a critical path in Amelia's processing.

Technologies: Java flight recorder, perf, flamegraphs, flamescope, Docker

## **System Architect at Seamless Distribution AB**

*July 2013 - July 2014*

## **Developer/Tech Lead at Seamless Distribution AB**

*July 2009 - July 2013*

Designing and managing a financial system for mobile operators with performance requirements as high as 1000+ monetary transactions per second. Most popular technologies in Seamless are Java, MySQL and zookeeper all running under Linux systems.

## **Co-founder at Parspooyesh**

*April 2003 - August 2008*

Co-founded Parspooyesh company together with two of my friends. The startup grew to more than 20 software developers.

**Technologies:** Linux, Python, PHP, PostgreSQL

## **Software Developer at AVAPajooresh**

*August 2002 - March 2003*

**Technologies:** MS Visual C++, SQL Server, Java.

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## **Entrepreneurial Activity**

### **2016 - vphone**

Place and receive calls on two numbers using one phone. (discontinued)

### **2014 - Shoppistant**

Compare products in the store. [www.shoppistant.com](http://www.shoppistant.com)

### **2003 - ParsPooyesh**

Creating ISP accounting software. [www.parspooyesh.com](http://www.parspooyesh.com)

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## **Education**

### **KTH (Royal Institute of Technology) University - Sweden**

*August 2008 - May 2010*

Master's Degree of Software Engineering of Distributed Systems